

## **EMC Leads a Team to Capture the Life Cycle Business Solutions Blanket Purchase Agreement in Support of the General Services Administration's Federal Acquisition Service**

On October 5, 2007, a three company team led by Engineering Management Concepts was awarded a blanket purchase agreement for an array of business solutions services intended to assist the formation and growth of the General Administration Service's (GSA) new Federal Acquisition Service (FAS). GSA has formed FAS from the former Federal Supply Service (FSS) and Federal Technology Service (FTS) to gain organizational efficiencies and greater effectiveness in the conduct of GSA's immense acquisition mission for the Federal government. The new Life Cycle Business Solution BPA is intended to provide program management, organizational change management, and business solution support services through the Integrated Technology Services (ITS) part of FAS.

EMC leads a team including two small business partners, HCS Systems LLC of Raleigh, North Carolina, and CI International of Littleton, Colorado to provide best-in-class capabilities to ITS and FAS. HCS Systems will provide acquisition program management support; CI international will provide organizational change management consulting services; and EMC will provide team leadership and business solutions support.

EMC was awarded its first task order on November 1, 2007 for business solutions support to the ITS offices in Fairfax and Arlington, Virginia. Long-time EMC manager Mike Kastre serves as the Team EMC Program Manager to GSA FAS, and Business Solutions Division's Frank Komar will manage all EMC task orders under the new BPA.